Your Global Mobility Partner

MM.
MOBILITY MASTERY
EXCELLENCE AT HEART

Corporate insight. Strong service delivery.



Expertise from the corporate perspective
Service guide for Global Mobility providers

Global Mobility
stronger on the client side.

Strong service delivery.

SUPPORT FOR YOUR CORPORATE CLIENTS



Our mission is to make Global Mobility better. As a boutique consultancy, we combine more than 25 years of experience in corporate Global Mobility and consulting. As your specialist partner, we strengthen your services for corporate clients through leadership, focused expertise, and implementation.

01 Fractional Global Mobility Support

Senior expertise for your client, without a full-time hire. With or without an in-house Global Mobility team.

- Strategic direction on policy, governance, costs, and providers.
- Leadership, coaching, and practical support for internal teams.
- Responsibility for agreed Global Mobility coordination, oversight, or delivery.

Focused assignments or ongoing support.

02 Global Mobility Transformation Implementation

For clients with an agreed plan who need the capacity or expertise to implement it.

- Turn recommendations into processes, responsibilities, and implementation plans.
- Coordinate implementation with HR, Global Mobility, Finance, and providers.
- Communicate changes, equip teams, and embed new ways of working.

We build on the plan agreed with you and the client.

03 Global Mobility Optimization for Clients

For clients whose internal processes or unclear responsibilities get in the way of service delivery.

- Improve Global Mobility processes, information flows, and case initiation.
- Clarify responsibilities, handovers, and escalation procedures.
- Strengthen coordination between corporate teams and providers.

More efficient service delivery and fewer unnecessary escalations.

Broad corporate Global Mobility expertise.

From policy and program design to strengthening teams and implementing improvements. As your specialist partner, we bring expertise into the client's organization, strengthen your services, and help build lasting client relationships.

We agree up front on who engages us, our role, and our responsibilities. That makes our contribution clear to both you and your client.

Your service delivery. Through the eyes of your clients.



EXPERTISE FROM THE CORPORATE PERSPECTIVE

Our corporate experience helps us understand the business needs behind questions from HR, Global Mobility, and Procurement. We help align your offering, proposals, and services with those needs, so your quality and added value come through clearly.

01

Client proposals, RFPs & demos

We review client proposals, RFP responses, and finalist presentations from the corporate client's perspective. We refine the content and demos around the client's decision criteria, analyze wins and losses, and coach your team through the bidding process.

02

Tools through the client's eyes

We assess how well your tools support the work of corporate HR and Global Mobility teams. We review functionality, processes, information, reporting, and ease of use. You receive specific recommendations for improvement, informed by users' experiences.

Service design & onboarding

We improve service models and onboarding processes, clarify responsibilities, and strengthen the handoff from sales to operations and coordination with the client. This aligns sales commitments with delivery, so clients experience the quality of your service from the start.

Client relationships & reporting

We strengthen account management through clear client reporting and focused review meetings. Together, we assess service performance, costs, and the working relationship. This clarifies what is working well, where adjustments are needed, and which commitments support them. You can build on strong performance and keep raising the quality of your service.

Training & business development

Practical training and coaching for sales, bid, and account teams. Understand how HR, Global Mobility, and Procurement make decisions, which quality criteria matter, and how to communicate your expertise and value convincingly.

Where can we add value together?

Let's Talk

Corporate insight to strengthen your commercial approach, tools, service delivery, and client relationships.

Global Mobility leadership and practical improvements for better collaboration between clients and providers.